**LETTER OF INTENT**

**Cooperation between Clusters**

The undersigned BLOXHUB has agreed to participate in a cooperative relationship with the **South Poland Cleantech Cluster (SPCC)**. The latter Cluster is currently hosted at Nordic House, ul.św. Anny 5, 31 - 008 Krakow, Poland.

§ 1

The objective of this Letter of Intent is to commence an open dialogue to further explore, expand and initiate co-operative agreements and activities between the undersigned Cluster(s) and the **South Poland Cleantech Cluster**, referred to subsequently as the SPCC.

§ 2

The activities resulting from this cooperation will always be mutually beneficial. They should identify joint opportunities that increase competitiveness, the efficiency and use of essential resources and the exchange of knowledge and best practices. It will also provide opportunities for introducing innovative products and services into the respective marketplaces covered by each Cluster.

§ 3

Suggested areas of cooperation between Clusters may include but will not be limited to the following:

a) Maintaining a cooperative network and working partnerships between individuals, companies, universities, research units, business entities and/or environmental institutions in each Cluster, as well as the respective local and regional authorities,

b) Promoting entrepreneurship and innovation within and between each Cluster,

c) Promoting cooperation in the field of R&D between research institutions and universities in each Cluster,

d) Participation in joint Cluster projects (national and international) that forward innovation in Cleantech and related industries,

e) Mutually supporting each Cluster to increase their overall competitiveness, the implementation of products and services, organizational and/or process innovations, the development of new sustainable technologies, strengthening human capital and export/business promotion,

f) Sharing and developing resources and competencies that make effective use of both existing and new opportunities related to building a knowledge-based economy within and between the Clusters,

g) Conducting joint-business in the field of cleantech,

h) Jointly representing the Clusters and their cooperative activities in trade fairs, missions, meetings and forums, both national and international,

i) The development of international cooperation with related organizations, with similar goals to the Clusters,

j) Promotion of activities of the Clusters, especially the applied use of a diverse range of clean technology,

k) Jointly applying for funding for the promotion, development and implementation of cooperative Cluster activities including funds for the creation of joint projects, originating from the EU and other donors,

l) Organizing joint training courses, seminars and conferences as part of a mutually beneficial exchange of knowledge, expertise and experiences,

m) Sharing of metrics between the Clusters for measuring the progress and effectiveness of Cluster to Cluster cooperation,

n) Other areas of mutually beneficial cooperation that may over time be identified by the Clusters during discussions,

§ 4

This letter of intent is legally non-binding since any specific areas of cooperation and joint activities will be covered under separate agreements between the Clusters,

§ 5

Each of the Clusters signing this letter of intent will be responsible for their own costs and liabilities associated with its implementation,

§ 6

The letter of intent can be terminated at any time by either Cluster without given reason and in writing

Place and date:

Name and address of the Cluster: BLOXHUB, Fæstningen Metalgaard, Frederikshols Kanal 30, 1220 Copenhagen, DK

Signature: Torben Klitgaard

Name and address of the Cluster: South Poland Cleantech Cluster Sp. z o.o.. ul. św. Anny 5, 31-008 Kraków, PL

Signature: Janusz Kahl