**Workshop Agenda**

**Date:**

**Venue:**

09:30 – 10:00 **Registration/Welcome Coffee**

10:00 – 10:15 **Opening and introduction of Fraunhofer MOEZ, South Poland Cleantech Cluster, EIF/ETI Dynamics and participating companies**

***Janusz Kahl****, Director of South Poland Cleantech Cluster, Honorary Consul for Denmark, Sweden, Finland and Iceland*

***Eleonora Zagorska****, Technology Adaptation Management, Fraunhofer MOEZ*

***Sanmit Ahuja****, CEO EIF/ETI Dynamics*

10:15 – 11:00 **Technology Adaptation Management (TAM) and entry strategy into Indian Market**

***Eleonora Zagorska****, Technology Adaptation Management, Fraunhofer MOEZ*

***Eugenie Kralyuk****, Technology Adaptation Management, Fraunhofer MOEZ*

* Indian Technology Market Insights
* Technology Piloting and Commercialization
* Market and Business Analytics
* Cultural Intelligence
* Technology and Innovation

11:00 – 11:15Coffee break

11:15 – 12:00 **Video Conference with EBTC’s office in India: Your Gateway to the Indian Cleantech Market**

***Poul V. Jensen****, Director of EBTC*

***Leena Thomas Pishe****, Regional director EBTC Bangalore*

*Or respective Biotechnology, Energy, Environment, Transport Sectors specialists*

12:00 – 12:45 **Technology and Innovation Financing in India**

***Sanmit Ahuja****, CEO EIF/ETI Dynamics*

12:45 – 13:00 **Q&A Session**

13:00 – 14:30 Networking lunch

14:30 – 15:15 **Current project opportunities for doing business and research cooperation in Indian Cleantech Markets**

***Stiliyan Stoyanov****, Technology Adaptation Management (TAM), Fraunhofer MOEZ*

***Eugenie Kralyuk****, Technology Adaptation Management (TAM), Fraunhofer MOEZ*

* European Technology Experience Center (ETEC)
* Location Evaluation Tool
* Making pilots happen
* Tbd (EIF/ETI Dynamics)

15:15 – 15:30 **Capacity Building in Indian Market**

* Connecting with Indian Technology Networks and Partners
* Becoming a part of EU-India Cleantech SME Ecosystem

15:30 – 16:00 **Closing remarks and Q&A session**